

## FY2024 Financial Report

|     |                                                 | Feb. 2025 Actual | Feb. 2025 Budget | Variance   | Apr.-Feb. FY2024 Actual | Apr.-Feb. FY2024 Budget | Variance   |
|-----|-------------------------------------------------|------------------|------------------|------------|-------------------------|-------------------------|------------|
| 1   | Operational REVENUES                            | 27,730,452       | 28,186,250       | -455,798   | 310,992,744             | 314,018,750             | -3,026,006 |
| 2   | Monthly Due                                     | 21,357,600       | 21,696,000       | -338,400   | 231,681,600             | 233,921,000             | -2,239,400 |
| 7   | Initiation Fee                                  | 1,439,500        | 1,640,000        | -200,500   | 19,430,500              | 20,500,000              | -1,069,500 |
| 12  | Outsourcing Commission                          | 1,191,817        | 1,400,000        | -208,183   | 15,241,152              | 16,500,000              | -1,258,848 |
| 13  | ANA Catering                                    | 823,817          | 940,000          | -116,183   | 10,365,152              | 11,440,000              | -1,074,848 |
| 14  | BOS Partners                                    | 368,000          | 460,000          | -92,000    | 4,876,000               | 5,060,000               | -184,000   |
| 15  | ROOM RENTAL                                     | 1,337,550        | 1,800,000        | -462,450   | 21,508,215              | 23,700,000              | -2,191,785 |
| 16  | Equipment Rental                                | 144,000          | 150,000          | -6,000     | 1,429,980               | 1,650,000               | -220,020   |
| 17  | Helper Charge                                   | 423,315          | 525,000          | -101,685   | 6,726,520               | 6,875,000               | -148,480   |
| 18  | Banquet Other                                   | 0                | 5,000            | -5,000     | 1,024,100               | 90,000                  | 934,100    |
| 19  | Club Activities                                 | 468,910          | 320,000          | 148,910    | 4,476,541               | 3,480,000               | 996,541    |
| 20  | Publication                                     | 0                | 0                | 0          | 0                       | 0                       | 0          |
| 21  | Interest                                        | 9,587            | 250              | 9,337      | 60,669                  | 2,750                   | 57,919     |
| 22  | Miscellaneous                                   | 1,358,173        | 650,000          | 708,173    | 9,413,467               | 7,300,000               | 2,113,467  |
| 23  | Sales of Original Goods etc.                    | 994,039          | 400,000          | 594,039    | 4,888,475               | 4,550,000               | 338,475    |
| 24  | Others                                          | 364,134          | 250,000          | 114,134    | 4,524,992               | 2,750,000               | 1,774,992  |
| 25  | Operational EXPENDITURES                        | 33,130,347       | 32,772,350       | 357,997    | 367,278,950             | 367,981,650             | -702,700   |
| 26  | Personnel                                       | 11,781,541       | 11,517,250       | 264,291    | 128,964,365             | 127,482,750             | 1,481,615  |
| 27  | Salaried                                        | 3,932,425        | 2,797,000        | 1,135,425  | 43,092,093              | 36,220,000              | 6,872,093  |
| 33  | Overtime                                        | 5,068            | 51,000           | -45,932    | 270,796                 | 561,000                 | -290,204   |
| 39  | Bonus                                           | 890,495          | 1,900,000        | -1,009,505 | 12,422,475              | 17,900,000              | -5,477,525 |
| 45  | Hourly                                          | 3,135,587        | 2,370,000        | 765,587    | 29,913,069              | 24,410,000              | 5,503,069  |
| 51  | Catered                                         | 2,030,514        | 2,810,000        | -779,486   | 25,434,258              | 30,910,000              | -5,475,742 |
| 57  | Retirement Allowance                            | 228,050          | 228,050          | 0          | 2,508,539               | 2,508,550               | -11        |
| 58  | Social Insurance                                | 1,386,312        | 1,250,000        | 136,312    | 14,184,193              | 13,750,000              | 434,193    |
| 59  | Staff Welfare                                   | 173,090          | 91,200           | 81,890     | 1,138,942               | 1,003,200               | 135,742    |
| 60  | Staff Training                                  | 0                | 20,000           | -20,000    | 0                       | 220,000                 | -220,000   |
| 62  | Transportation                                  | 21,366           | 30,000           | -8,634     | 253,551                 | 330,000                 | -76,449    |
| 63  | Business Consignment Fee                        | 521,924          | 350,000          | 171,924    | 5,224,939               | 3,850,000               | 1,374,939  |
| 64  | IT Related                                      | 283,560          | 250,000          | 33,560     | 3,039,600               | 2,750,000               | 289,600    |
| 69  | Translation                                     | 238,364          | 100,000          | 138,364    | 2,185,339               | 1,100,000               | 1,085,339  |
| 74  | Others                                          | 0                | 0                | 0          | 0                       | 0                       | 0          |
| 78  | Compensations                                   | 470,000          | 570,000          | -100,000   | 6,283,910               | 6,620,000               | -336,090   |
| 79  | Event operation / Club Charge etc.              | 683,086          | 334,000          | 349,086    | 4,770,201               | 3,666,000               | 1,104,201  |
| 85  | Performance Fee                                 | 90,473           | 166,700          | -76,227    | 1,522,910               | 1,833,300               | -310,390   |
| 86  | Cost of Sales                                   | 102,289          | 166,700          | -64,411    | 1,721,579               | 1,833,300               | -111,721   |
| 89  | Sales promotion                                 | 263,050          | 185,000          | 78,050     | 1,542,165               | 2,015,000               | -472,835   |
| 91  | Advertising                                     | 0                | 0                | 0          | 61,865                  | 0                       | 61,865     |
| 92  | Conference                                      | 41,650           | 33,750           | 7,900      | 411,222                 | 366,250                 | 44,972     |
| 102 | External affairs expenses                       | 0                | 12,500           | -12,500    | 131,100                 | 137,500                 | -6,400     |
| 103 | Communication and Delivery                      | 452,494          | 559,000          | -106,506   | 5,845,391               | 6,141,000               | -295,609   |
| 104 | Wire Services (Library)                         | 352,000          | 439,000          | -87,000    | 4,537,140               | 4,829,000               | -291,860   |
| 105 | Mailing & Delivery                              | 16,155           | 22,000           | -5,845     | 334,391                 | 242,000                 | 92,391     |
| 108 | Telephone                                       | 78,023           | 83,000           | -4,977     | 904,479                 | 905,000                 | -521       |
| 109 | Others                                          | 6,316            | 15,000           | -8,684     | 69,381                  | 165,000                 | -95,619    |
| 110 | Books and Subscription                          | 273,947          | 166,700          | 107,247    | 1,797,789               | 1,833,300               | -35,511    |
| 111 | Depreciation of fixed assets                    | 2,835,984        | 3,334,000        | -498,016   | 31,195,824              | 36,666,000              | -5,470,176 |
| 112 | Utensils and Fixtures                           | 0                | 0                | 0          | 68,000                  | 50,000                  | 18,000     |
| 118 | Supplies                                        | 180,937          | 250,000          | -69,063    | 4,095,144               | 2,750,000               | 1,345,144  |
| 119 | Office Supplies                                 | 45,587           | 103,000          | -57,413    | 1,012,896               | 1,133,000               | -120,104   |
| 126 | Others                                          | 135,350          | 147,000          | -11,650    | 3,082,248               | 1,617,000               | 1,465,248  |
| 126 | Repair & Maintenance                            | 993,160          | 1,010,250        | -17,090    | 15,914,450              | 16,982,750              | -1,068,300 |
| 132 | No.1 Shimbus                                    | 468,262          | 396,000          | 72,262     | 4,576,917               | 4,358,000               | 218,917    |
| 133 | Contribution fee                                | 192,263          | 136,000          | 56,263     | 1,655,025               | 1,498,000               | 157,025    |
| 134 | Design Fee                                      | 172,728          | 155,000          | 17,728     | 1,785,911               | 1,705,000               | 80,911     |
| 135 | Editor Fee                                      | 103,271          | 100,000          | 3,271      | 1,135,981               | 1,100,000               | 35,981     |
| 136 | Others                                          | 0                | 5,000            | -5,000     | 0                       | 55,000                  | -55,000    |
| 137 | Utilities                                       | 2,682,013        | 2,500,000        | 182,013    | 28,927,476              | 27,500,000              | 1,427,476  |
| 138 | Power                                           | 2,662,703        | 2,475,000        | 187,703    | 28,717,796              | 27,225,000              | 1,492,796  |
| 139 | Water                                           | 19,310           | 25,000           | -5,690     | 209,680                 | 275,000                 | -65,320    |
| 140 | Gas & Heat                                      | 0                | 0                | 0          | 0                       | 0                       | 0          |
| 141 | Rents                                           | 8,782,834        | 8,750,000        | 32,834     | 96,601,373              | 96,250,000              | 351,373    |
| 142 | Club Premises                                   | 8,706,400        | 8,700,000        | 6,400      | 95,770,400              | 95,700,000              | 70,400     |
| 143 | Others                                          | 76,434           | 50,000           | 26,434     | 830,973                 | 550,000                 | 280,973    |
| 144 | Membership Dues                                 | 0                | 3,000            | -3,000     | 21,000                  | 48,000                  | -27,000    |
| 145 | Insurance                                       | 28,654           | 29,250           | -596       | 764,196                 | 770,750                 | -6,554     |
| 147 | Taxes                                           | 1,965,384        | 1,938,000        | 27,384     | 21,022,465              | 21,318,000              | -295,535   |
| 148 | Undeductable Consumption Tax                    | 1,449,584        | 1,338,000        | 111,584    | 15,343,465              | 14,718,000              | 625,465    |
| 149 | Others                                          | 515,800          | 600,000          | -84,200    | 5,679,000               | 6,600,000               | -921,000   |
| 150 | Commissions                                     | 491,299          | 470,250          | 21,049     | 5,561,093               | 5,179,750               | 381,343    |
| 151 | DDS Fee                                         | 115,579          | 113,000          | 2,579      | 1,261,668               | 1,250,000               | 11,668     |
| 152 | Credit Card Fee                                 | 225,226          | 186,250          | 38,976     | 2,327,821               | 2,048,750               | 279,071    |
| 153 | Bank Charge                                     | 750              | 14,000           | -13,250    | 29,092                  | 154,000                 | -124,908   |
| 154 | Others                                          | 149,744          | 157,000          | -7,256     | 1,942,512               | 1,727,000               | 215,512    |
| 155 | Expense/Provision of bad debts                  | 0                | 0                | 0          | 0                       | 0                       | 0          |
| 156 | Miscellaneous loss                              | 0                | 0                | 0          | 25                      | 0                       | 25         |
| 157 | Operational SURPLUS/DEFICIT                     | -5,399,895       | -4,586,100       | -813,795   | -56,286,206             | -53,962,900             | -2,323,306 |
| 159 | Non Operational REVENUES                        | 2,142,000        | 2,224,000        | -82,000    | 24,060,314              | 23,958,500              | 101,814    |
| 160 | Recovery Levy                                   | 2,142,000        | 2,224,000        | -82,000    | 23,412,000              | 23,958,500              | -546,500   |
| 161 | Revenue from valuation of Investment securities | 0                | 0                | 0          | 648,314                 | 0                       | 648,314    |
| 164 | Non Operational EXPENDITURES                    | 538,059          | 0                | 538,059    | 1,933,703               | 0                       | 1,933,703  |
| 165 | Provision for future relocation                 | 0                | 0                | 0          | 0                       | 0                       | 0          |
| 170 | Loss from valuation of Investment securities    | 538,059          | 0                | 538,059    | 1,933,703               | 0                       | 1,933,703  |
| 172 | Non Operational SURPLUS/DEFICIT                 | 1,603,941        | 2,224,000        | -620,059   | 22,126,611              | 23,958,500              | -1,831,889 |
| 174 | TOTAL REVENUE                                   | 29,872,452       | 30,410,250       | -537,798   | 335,053,058             | 337,977,250             | -2,924,192 |
| 175 | TOTAL EXPENDITURE                               | 33,668,406       | 32,772,350       | 896,056    | 369,212,653             | 367,981,650             | 1,231,003  |
| 176 | NET SURPLUS/DEFICIT                             | -3,795,954       | -2,362,100       | ##         | -34,159,595             | -30,004,400             | -4,155,195 |