

Date: May 12, 2025
 To: Board of Directors
 From: Wayne Hunter
 Subject: Pen & Quill Dining Room Member Introduction

Motion				
Approve to extend the trial period that opens the Pen & Quill Dining Room for reservations by non members with a member introduction until December 31, 2025 as presented.				
Objective				
To increase utilization and revenue and reduce ANAC overall loss.				
Background				
The Pen & Quill is extremely underutilized and ANAC has requested to continue the trial allowing non members with a member introduction to use the Pen & Quill, with guests, without a member in attendance. Management concurs with the request.				
Pros & Cons				
PROS: ➤ Potential for increased utilization and revenue. ➤ Potential for new members. CONS: ➤ Dilutes member exclusivity.				
Financial impact				
Potential increase to revenue, and subsequently dues and fees should a new member join.				
RACI Matrix	Responsibility	Authority	Consult	Inform
	Management	Board of Directors	Management	ANAC, Membership
Consult				